



CASE STUDY

# Consigli Construction

## Challenge

For Consigli—known for their expertise in managing complex building projects—running projects as efficiently as possible, has always been the goal. The challenge facing Consigli was to find a single project management solution that could replace the multiple, non-collaborative software tools used in the past. The plan was to find a program that would interconnect a project's numerous daily tasks and allow users—through a single application—to annotate drawings, create daily reports, access progress photo libraries, and manage weekly task logs and milestone schedules.

## Solution

Procore has enabled Consigli to combine nearly all project tasks into one, central project management platform, delivering data effortlessly and instantly to all team members, in the office and in the field.



**PROCORE®**

**Consigli Construction Co., Inc. is a fourth-generation family-owned construction management business founded in 1905, serving clients throughout the Northeast and Mid-Atlantic regions with offices in Massachusetts, Washington, D.C., Oregon, Maine, Connecticut, and New York.**

## A Central Repository of Project Data

Before Consigli acquired Procore's cloud-based system, they had to leverage many different technologies to accomplish what Procore can do by itself. They had a separate mobile punch list tool, a collaboration tool to manage documentation, and an accounting system that managed documents—with logs in one place and the actual documents in another.

With Procore, Consigli has combined nearly all of these previous technologies into one, central, organized hub of project information. Field staff have been able to replace their Excel documents with cloud-based mobile tools that accomplish the same tasks, like daily reports and RFIs.

Procore offers the ability to store all this data in one easily accessible place, available to everyone on the team. All team members, whether at the job site or home office, can now access Procore and retrieve all the information they need without having to lug around additional briefcases or thumb drives.

"We had been using a lot of different technologies to keep up with our growth and the sophistication of our projects," says Anthony Chiaradonna, Consigli's Chief Information Officer. "That's why we went with Procore—to help us collaborate and work with our clients better and manage our project documentation more efficiently. And it doesn't hurt that their mobile capabilities are unrivaled."

Anthony also praises Procore for eliminating duplication and reducing not only wasted time and money, but the need for storage space as well. With many of their jobs worth over \$50 million, they had to keep documents in numerous places in order to facilitate the ease of accessibility. Now the company doesn't have to manually store documents internally, or monitor the backup of that storage because everything resides securely in Procore.

"Procore's collaborative functionality has completely increased our efficiency output," Anthony says. "Allowing our subcontractors, clients, and all of our staff to meet and work out of one space has been such a big time saver—what used to take nearly a day, is now done in a matter of minutes."

The collaboration and the consolidation of the software not only saves the company money, it also saves a lot of headache and time because it's a one stop shop. Anthony explains, "I want to be able to do my job, which is to manage the building process—not become a software developer. That's really what I was looking for when I selected Procore. I am so pleased that Procore is consistently on top of its game, and makes us better and stronger because of it."

## Seamless Implementation and Adoption

When Consigli first implemented Procore in mid-2014, they started off with around seven projects using the software platform, with only three or four of the staff logging in daily. In just a few months, Consigli jumped from 7 to over 76 projects in various states of use and over 300 users. Implementation was quick and seamless, and all team members were able to pick up Procore without any hurdles due to the easy-to-use interface.

“The nice thing about Procore is that we can roll out different components of the software based on what’s crucial for individual jobs,” Anthony points out. “If you actually went into our Procore dashboard, you could see the executive summary of our projects, which shows the different types of projects we have—everything from office buildings to classrooms and museums.”

The training process was easy, Anthony says. “We leveraged the training videos Procore provided to help us learn the ins and outs of every tool and made sure all of our teams watched those prior to moving forward. It’s laid out in a way that makes it incredibly easy to get through. If you’re trying to introduce something new to workers in the field that have tight deadlines and are focused on getting the job done on time and on budget, it’s got to be easy to use.”

## Increasing Transparency

Not only has the transition been seamless for Consigli teams, but their clients, too. “The easier I can make it for a client, the better—especially at our size and the size of the jobs we are working on. Because of how easy Procore is to use, I’ve even been able to get some clients to use it, because it’s not a burden to learn.”

This centralization and synchronization of information not only provides teams with access to pertinent project data, but also project progress and health—giving stakeholders a big picture view of every aspect of a project.

With Procore, all communications are tracked and archived like an electronic filing cabinet. The entire change history across all iterations as well as documentation of who made those changes is also tracked, increasing accountability. This allows project managers to see if anyone has failed to view the most recent set of plans, enforcing users to be on the same page and schedule to avoid potential delays and rework.



## Working with the Procore Team

Working with Procore is like having “a seat at the table,” says Anthony. Procore listens to their questions and comments and has been responsive to suggestions as far as making the tools best fit Consigli’s needs. “That’s been the key for us as far as looking to the future and wanting to know that we have a partner in this—someone that’s willing to adjust with us as technology changes and as our company needs to change.”

## Increasing Accessibility and Collaboration

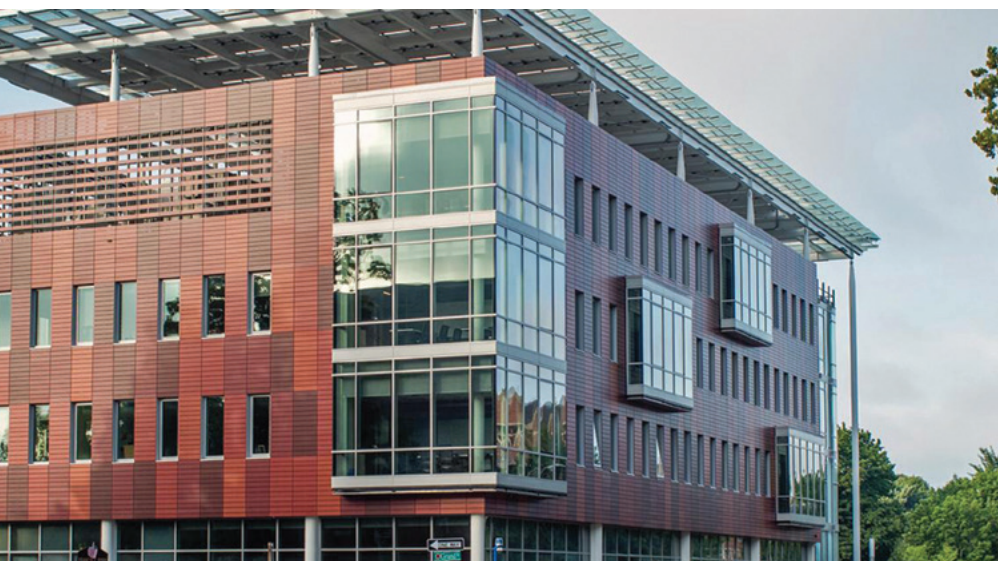
Anthony is also particularly pleased that Procore does not have seat licensing, meaning Procore offers an unlimited amount of users, which sets it apart from its competitors. Consigli has over 400 staff members that use the software so the unlimited seat licensing has not only been a great perk, but a huge money saver as well.

But the single largest benefit so far has been the ability to give their field staff access to Procore’s strong mobile tools, says Anthony. “Most team members access the software from their mobile devices—the company has over 400 iPads in the field, which superintendents and field staff use exclusively on the job site. Because Procore is accessible from anywhere, it has eliminated a lot of what previously needed to be completed on their computers—Consigli teams are no longer chained to their desks.

## Recommending Procore

Anthony already recommends Procore to other companies and often extols the benefits of this consolidated cloud-based system. “I’ve done this a number of times. The ease of implementation and the acceptance of my end users is unrivaled. Procore is a no brainer.”

Clark University, Alumni and Student Engagement Center



Victoria Mansion, Portland ME



**“Procore’s collaborative functionality has completely increased our efficiency. What used to take nearly a day to complete, is now done in a matter of minutes.”**

**ANTHONY CHIARADONNA**

Chief Information Officer

# Everything on One Powerful Platform

Procore offers the most comprehensive construction platform, combining drawing, financial and quality management into one application. We've put the power of complete construction management into your hands with a mobile solution that keeps everyone in sync. Build collaboration from bidding to closeout with unlimited users, implementation assistance, online training, and unmatched customer support.

**Let your drawings take the lead, while efficiency, productivity, and faster building times follow.**

