



CASE STUDY

# Hagerman Group

## Challenge

Wasted time, scattered data and lost information. These are just a few of the issues The Hagerman Group faced when trying to juggle five different software solutions to manage their projects.

## Solution

By using one comprehensive software solution to control all aspects of project management, The Hagerman Group was able to increase productivity, eliminate unnecessary fees and provide their owners with full visibility into their project portfolio.



**PROCORE®**

Since 1908, the Hagerman family has built trust and earned confidence as leaders in commercial, industrial, health and education markets by providing innovative buildings in a competitive environment. After just one year, The Hagerman Group has over 200 projects, 1,000 users and 700 companies using Procore.

## “None of Our Systems Talked to Each Other”

For Jay Bangert, Project Executive at The Hagerman Group, success hinges on organization and communication. But working with five different software solutions just to complete one project made sharing information between systems tedious and unnecessarily complicated their workflows.

The Hagerman Group was using Sage for accounting, PlanGrid for drawing management, Oracle for project management, iAuditor for quality control and safety inspections and Sync Tool for cloud storage. Jay often found himself spending more time puzzling together these various single point solutions than managing his projects.

“That’s five different solutions we were managing and paying for—none of which talked to each other. All of our important project data was siloed,” says Jay.

To create a more efficient workflow, Jay needed to replace this costly collection of applications with one solution that could house everything needed to successfully manage a project from start to finish. They needed software that could offer project owners visibility into the health of their investments, provide a high-level overview to company executives, and give field teams the right tools to manage a project without having to manually pull information from five separate systems.

After a year of researching, The Hagerman Group chose Procore to partner on their projects.

Fort Wayne Neurological Center, Fort Wayne IN





## Getting Off the “Grid”

A tool is only as useful as it is useable. But when it came to the Hagerman team’s daily logs and punch lists—tools that Jay considers necessary to accurately complete a quality build—the never ending back and forth between PlanGrid and Excel made it impossible to create, review and share information that was vital to the project’s success.

With Procore, Jay’s field teams are now finally able to complete daily logs, punch lists, and quality inspections in the time it takes to walk through a jobsite.

“We were recently wrapping up an 8,000 square foot healthcare renovation. Our subcontractors were able to complete 90 percent of their punch list items within 24 hours. The entire list was completed in three days.”

## Keeping Owners in the Loop Keeps Them Happy

Jay’s relationship with project owners depends on his ability to provide transparency into the health of their projects. Instead of receiving updates by phone or email, owners and stakeholders have access to everything they need with one login.

Jay stated, “Just by my subcontractors completing their daily logs, my owners have access to updated information about what happened on the jobsite that day. With all that information stored in one, easy-to-view location, everyone has a high-level overview of the jobsite. They feel more in control knowing exactly how I am keeping our subcontractors productive with their time and can better decide who to work with in the future.”

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## A Preventative Approach to Risk Management

An effective Project Executive should have tools that allow him or her to proactively mitigate risk on the jobsite each day. Having a project dashboard with a visual representation of at-risk tasks allows Jay to help steer his teams in the right direction.

If an RFI or submittal is outstanding, then he is able to course correct, adjust budgets and schedules accordingly and keep workflows moving forward.

“My team and I have 100 percent of the project information in our hands at all times—no matter where we’re located. I can visit a jobsite, look at the project dashboard, and start asking my team about tasks that are at risk. It’s also easy to quickly review what submittals and RFIs are outstanding, take a look at quality and safety items and document my weekly walkthroughs,” said Jay.

With Procore, Jay no longer has to worry about passing out papers and making sure photos have been downloaded to an internal server. Instead, he can focus on the progress of buildings and make sure team members are leveraging Procore’s power.

## A Time-Saving Integration

After successfully implementing Procore, The Hagerman Group decided to take on the Sage 300 CRE Connector.

Prior to using the connector, the accounting team was doubling up on the amount of information they needed to enter, therefore, doubling the time it took to complete one task. Jay and the Hagerman team are now confident that the financial information pulled into Procore is accurate because it’s synced directly from Sage—there is no additional need to edit or alter information along the way.

SurgeryONE, Fort Wayne IN



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**JAY BANGERT**

Project Executive

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**PROCORE** Certified Consultant

If you have any questions, give us a  
call at 866 824 4459

Or email us:

[sales@zentekconsultants.net](mailto:sales@zentekconsultants.net)



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