TopBuilder ContractorBI™ vs. Microsoft Power BI
A Comparison for Contractors

With Procore and TopBuilder, you can make more informed, data-driven decisions that improve project outcomes, enhance profitability, and drive business growth.

With ContractorBI™, you can seamlessly:

✓ **Monitor key construction metrics,** compare targets to actuals, and track trends

✓ **Forecast labor requirements,** job resource requirements, sales, and revenue using active job data and bid data

✓ **Compare estimates and budgets** to actuals in real-time, leveraging past performance for future bids

✓ **Create dashboards, reports, and scorecards** for management and stakeholders

Feature	ContractorBI™	Microsoft Power BI
Purposely Built for Construction	Purpose-built for contractors with industry-specific reports and insights.	Requires extensive customization to meet construction needs.
45+ Pre-Built Construction Dashboards	Offers over 45 dashboards tailored to construction needs, including sales and revenue, bid management, resource management, marketing, and more.	No pre-built construction dashboards—requires customization.
Utilizes Existing Construction Data Sources	Automatically integrates data from platforms like JCA, project management, estimating, and bid systems.	Requires manual data setup and customization to pull from specific construction tools.
Integration with TopBuilder CRM	Fully integrated with TopBuilder's construction CRM, bid management, proposal generation, and marketing platform.	No native CRM integration specific to construction – requires additional third-party tools.
Unlimited Construction-Specific Datasets/Sources	Access unlimited construction-specific datasets and data sources.	Limited by general business use cases and data sets.
Create/Edit Dashboards from Existing Templates	Easily create or edit custom dashboards from existing construction-focused templates.	Custom dashboards must be built from scratch.
Unlimited Support & Live Training	Offers unlimited email and phone support, plus live daily training sessions designed for construction professionals.	General support, but additional training may be required for industry-specific needs.

Tap into the power of TopBuilder ContractorBI™ to turn data into deals.

See it in action! Contact ZenTek Consultants for a demo.

866-824-4459 | info@zentekconsultants.net

ZenTek Consultants
Balancing business and technology

TopBuilder | Authorized Partner